

# Manager Training Programme Germany – Chile

## Fit for Partnership with Germany 2019

The German Federal Ministry for Economic Affairs and Energy and the Chilean Ministry of Economy, Development and Tourism (MINECON) invite managers and executives from Chilean small and medium-sized enterprises to attend a bilateral training programme organized by GIZ. Participants will attend a preparatory phase in Chile followed by a **4 week programme in Germany**. A first group open for managers from different sectors will stay from mid-**May 2019** until mid-**June 2019**. A second group with focus on green businesses will stay in Germany in **October 2019**.

### Objectives

- Support small and medium-sized enterprises (SME) in exploring the German market and help to initiate sustainable long-term business relationships with German companies.
- Provide a learning platform for international cooperation and management techniques that increase competitiveness and facilitate growth and innovation.
- Expand economic relations between Germany and Chile.

### Contents of the programme

- **Training sessions:** qualified trainers provide insights into aspects of international cooperation and management techniques from a German perspective.
- **Company visits:** first-hand experiences of German management practices and an opportunity to discuss ideas and network with executives from German small and medium-sized enterprises.
- **Individual business contacts:** meetings with representatives of German companies interested in exploring the potential for cooperation.

### Eligibility

- ✓ Manager or executive in a small or medium-sized enterprise.
- ✓ University education or comparable.
- ✓ Several years of work experience.
- ✓ Good command of the English language.
- ✓ Interested in establishing ties with German enterprises.

### Costs

The participant is expected to cover his own travel costs to Germany. All costs incurred during the realization of the training in Germany (including accommodation and travel costs) as well as basic insurance will be covered by the German Federal Ministry for Economic Affairs and Energy.

### How to apply

Please apply online: [www.corfo.cl](http://www.corfo.cl). The application has to be sent until **31<sup>st</sup> of January 2019**. If you have questions regarding the programme or the application process please contact us: [f4p.chile@corfo.cl](mailto:f4p.chile@corfo.cl).

**We are looking forward to your application!**